

Partner Referral Program

Earn 10-15% for warm introductions. Deal protection included.

Security referrals are high-trust: when you introduce us, you're putting your reputation on the line. Our program is built to respect that; simple structure, meaningful incentives, and transparent deal protection so you never wonder what happened to your referral.

Who This Is For

- Compliance consultants and RIA compliance firms
- MSPs and fractional CIO/CISO providers
- Trusted advisors who hear "we think we have backups" and know that's not enough

What Solanasis Does

We run cybersecurity assessments, disaster recovery verification, and technical remediation for wealth management firms. Your clients get examination-ready in 10 business days. We coordinate with you and the client's IT provider; we replace no one.

You (the Partner)

Warm intro to a decision maker.
That's it.

Solanasis

Discovery, proposal, delivery,
payment. We handle everything.

Your Client

Gets examination-ready. Stays your
client.

How It Works

1. **You send a warm intro** to a decision maker (opt-in, 2-3 sentence context note)
2. **We run discovery** and propose scope. You stay informed at every milestone.
3. **If the client pays**, you earn the referral fee. Paid after payment clears.

Referral Fee Structure

Standard Partner

10% of the first paid project (services only)

Founding Partner (First 10)

15% on your first closed referral, then 10% after

Conversion Bonus: +\$500 if the client signs a recurring retainer within 60 days and pays the first recurring invoice.

Founding-phase cap: \$2,500 per referred client. Commission earned only after payment clears. Services revenue only (excludes pass-through costs).

Nonprofit Donation Option: Prefer to donate your referral fees? You can direct all or part of your commission to a 501(c)(3) of your choosing. We make the donation directly and send you confirmation.

Deal Protection

- **120-day protection window** from the date we confirm your deal registration
- **Non-circumvention:** we will not intentionally bypass you during the protection window
- **Milestone updates:** you'll know when discovery is done, when we send a proposal, when we close, and when your commission is due
- If the client is already in active conversation with us, we'll tell you immediately

What Counts as a Qualified Referral

Must include

- Prospect opts in to the introduction
- Includes a decision maker
- A real trigger (insurance questionnaire, untested backups, incident, vendor change, growth)

Disqualifiers

- Cold lists or scraped contacts
- No authority, no urgency, no signal
- Any arrangement requiring improper kickbacks

How to Get Started

Email us at hi@solanasis.com with subject "Partner Inquiry" or book a quick call. We'll send you the one-pager, walk you through the terms, and get you set up; if you have a referral in mind already, even better.

Ready to register a referral? Use our **deal registration form** at solanasis.com/deal-registration or email the details to hi@solanasis.com.

Become a partner: hi@solanasis.com

Or book a call: go.solanasis.com/intro

[BOOK A CALL](#)