

## Fractional Cybersecurity and Operational Resilience

Solanasis is a fractional cybersecurity and operational resilience firm. We work with organizations that handle sensitive data (wealth managers, attorneys, foundations) to close the gap between what they think is protected and what actually is.

### What We Do



#### Security Assessments

- Gap analysis mapped to your regulatory requirements
- Real disaster recovery restore test
- Prioritized risk register with evidence



#### Disaster Recovery Verification

- Controlled restore testing on real data
- Recovery time documentation
- Backup configuration review



#### Secure Data Migrations

- Chain-of-custody documentation
- Validation at every step
- Pre/during/post testing



#### CRM Setup & Optimization

- Permissions matching your workflow
- Integration with existing tools
- Backup and security configuration



#### Secure Systems Integration

- Connect existing platforms securely
- Eliminate manual data workarounds
- Data flow validation



#### Responsible AI Implementation

- Guardrails and governance built in
- Activity logging and data boundaries
- Defensible, maintainable tools

### Why Solanasis

- **Independent verification.** No vendor relationships, no reseller agreements, no product commissions. Recommendations are based solely on what your organization needs.
- **Evidence-based methodology.** Every finding is documented with evidence. We restore backups, test response plans, and verify controls; not self-reported questionnaires.
- **Fractional engagement model.** Senior-level expertise on a project or retained basis, without the overhead of a full-time hire. Structured accountability with flexibility to scale.

### How We Work

1. **Discover.** 30-minute conversation. We learn about your organization and tell you straight whether we can help.
2. **Assess.** 10 business days, fixed fee. Your team commits 3-4 hours; we handle the rest.
3. **Deliver.** Gap analysis, risk register, and a prioritized 90-day roadmap. Every finding is evidence-backed.
4. **Sustain.** Take the roadmap and run, or bring us in as a fractional partner. No lock-in.

### Our Team

- **Dmitri Sunshine, Founder.** 23 years building and securing business systems. Self-taught software architect, IT Director at 21, built and scaled an ERP SaaS company. Enterprise architecture and software engineering background.
- **Patrick McHeyser, Operations Lead.** 7 years teaching leadership at NOLS, 5 years as a software engineer. Assesses what's broken, builds the fix, stays until it holds.
- **Regulated sector experience.** Served organizations across wealth management, legal, and foundation sectors.

Let's talk: [go.solanasis.com/intro](https://go.solanasis.com/intro)

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